



Management Development & Consultancy The Corporate Training Arm of MDIS

# **ABOUT US**

Management Development & Consultancy (MDC) is the corporate training arm of the Management Development Institute of Singapore (MDIS). We provide a wide range of curated programmes catered for business organisations with different training needs.

We have extensive experience in delivering customised training programmes to more than 1,000 companies locally and globally.

Clients include multinational corporations, small and medium enterprises, Government-linked companies and the public sector.



# **OUR SERVICES**

MDC's key services include seminars and customised training programmes designed to equip professionals with essential tools of the trade. By putting theoretical knowledge into practice in our training programmes, MDC has become a reputable company recognised for developing the next wave of dynamic corporate and business professionals, both locally and globally.

At MDC, we assist customers in delivering in-house and tailor-made training programmes as we recognise that every customer is individualistic with their unique sets of goals and challenges.



### **OUR COMMITMENT**

MDC is committed to providing training solutions designed to keep pace with today's dynamic and fluid business environment. Our high-quality programmes - led by accredited trainers with proven track records, are crafted to meet clients' training needs to facilitate skills upgrading and people development.

### **OUR TRAINERS**

Our Associate Trainers are well-qualified and have the relevant experience to ensure learning outcomes are met. MDC is ISO 9001: 2008 certified. We are committed to deliver quality and effective training for your organisation, to prepare your staff for tomorrow's challenges.

# **OUR AWARDS**



HR Vendors of the Year Silver Winner -Best Management Training Provider



Best Learning & Development JobsCentral T.E.D. Award



Best Sales Training Provider (Silver) HR Vendors of the Year Award



Gold Standard Personal Effectiveness & Productivity JobsCentral T.E.D. Award



Gold Standard Senior Management & Leadership JobsCentral T.E.D. Award



Best IT Training Provider (Silver) HR Vendors of the Year Award

# SOME OF OUR VALUED CLIENTS

Amalgamated Union of Public Employees Canon Singapore Pte Ltd Capitaland Commercial Limited Changi General Hospital Comfort Delgro Engineering Pte Ltd Diethelm Singapore Pte Ltd **DHL Singapore** Economic Development Boards (EDB) **Energy Market Authority** Epson Singapore Pte Ltd Firmenich Asia Pte Ltd German Centre **HASBRO** Singapore Health Sciences Authority Hewlett-Packard Singapore (Pte) Ltd Hitachi Home Electronics Asia (S) Pte Ltd IBM Singapore Pte Ltd Institute of Technical Education Inland Revenue Authority of Singapore JTC Corporation Jurong Junior College Jurong Port Pte Ltd Keppel Shipyard Majlis Ugama Islam Singapura Media Development Authority

Merrill Lynch International Bank MINDEF Ministry of Defence Ministry of Education Ministry of Home Affairs Ministry of Manpower National Council of Social Services (NCSS) National University Hospital NTUC Income Panasonics Semiconductor Singapore Republic Polytechnic Robinsons & Co. (S) Pte Ltd Samsung Electro-Mechanics Pte Ltd Saudi Petroleum Ltd Singapore Land Authority Singapore Media Academy Pte Ltd Singapore Police Force Training Command Singapore Press Holdings Ltd Singapore Prison Services Singapore Telecommunications Ltd Singapore Tourism Board Sony Electronics Asia Pacific Pte Ltd SPRING Singapore Temasek Holdings United Overseas Bank Limited

MDC is proud to be part of this training collaboration with our industry partners.



### **MEMBERSHIPS**

- MDIS Member Discount 15%
- MDIS Alumni Discount 50%
- MDIS Student Discount 50%

• Group Discount 10% (for company sponsorship only)

 Three or more participants for the same course and date
Five or more participants for the same course and date (Applicable for IT Short Courses only)

#### **Terms and Conditions**

- Only one discount scheme is applicable at any one time
- Provide the membership number during online registration
- Complimentary Corporate Membership (\*T&Cs apply)

Please contact mdc@mdis.edu.sg for more information.

## **TESTIMONIALS OF OUR DEDICATED TRAINERS**



Trainer Aksinia Mueller Workplace Well-Being Building Resilience and Preventing Burnout Trainer Ivan Phua Stakeholder Engagement and Empowerment

### MDC EXECUTIVE PROGRAMME TRAINING CALENDAR 2025

				(S\$)		For the latest information on all
		Programme	MDIS Member (MBR)	Non Member (N-MBR)	Duration	MDC Corporate Courses, scan the QR code below or email us at mdc@mdis.edu.sg
1	Business Management/	Effective Office Skills for Administrative Support Staff	\$722.70	\$850.20	2	
2	Sustainability	Effective Secretarial Skills	\$722.70	\$850.20	2	
3		Office Administration Management for Executives and Managers	\$722.70	\$850.20	2	
4		Project Management Masterclass	\$722.70	\$850.20	2	
5		Ethical Dilemma in The Corporate World (New)	\$722.70	\$850.20	2	
6		Agile Project Management (New)	\$722.70	\$850.20	2	
7	Communication (General)	Excellent People Skills at Work	\$722.70	\$850.20	2	
8		Conflict Management Skills	\$407.70	\$479.60	1	
9		Effective Communication Through Neuro Linguistic Programming (NLP) Techniques	\$407.70	\$479.60	1	
10		Crisis Management and Communication	\$407.70	\$479.60	1	
11		How to Work More Effectively with Others Using the MBTI	\$407.70	\$479.60	1	
12		Winning with Difficult People	\$722.70	\$850.20	2	
13		Impactful Feedback & Constructive Communication	\$722.70	\$850.20	2	
14		The Art of Influencing and Persuasion	ision \$722.70 \$850.20 2			
15	Communication (Spoken)	Effective Communication for Better Workplace Efficiency	\$722.70	\$850.20	2	
16		Persuasive Communication	\$722.70	\$850.20	2	
17		Speak with Confidence and Impact	\$722.70	\$850.20	2	
18		Effective Presentation Skills	\$722.70	\$850.20	2	
19		Assertiveness Techniques and Approaches	\$722.70	\$850.20	2	
20	Communication (Written)	Handling Written Enquiries and Complaints	\$722.70	\$850.20	2	
21		The Essentials of Email Writing and Etiquette	\$407.70	\$479.60	1	
22		Creating Structured Agendas with Productive Minutes	\$407.70	\$479.60	1	
23		The Essentials of Report Writing	\$407.70	\$479.60	1	E189677.7
24		Power Writing Skills for Executives and Managers	\$722.70	\$850.20	2	
25	Creativity & Innovation	Creative Problem Solving and Decision Making	\$722.70	\$850.20	2	
26		Out-of-the-Box Thinking and Problem Solving with PRISM©				
27		Innovation & Critical Thinking Skills (New)	\$407.70	\$479.60	1	
28	Emotional Intelligence	Using Emotional Intelligence to manage oneself and Others at the Workplace	\$722.70	\$850.20	2	
29	(EQ)	EQ Skills for Team Leaders and Managers	\$722.70	\$850.20	2	
30	Financial Management	Basic Accounting	\$722.70	\$850.20	2	
31		Finance for Non-Finance Professionals	\$722.70	\$850.20	2	
32		Effective Costing, Cash Flow Management and Budgetary Control	\$722.70	\$850.20	2	
33		Understanding and Analysing Financial Statements	\$722.70	\$850.20	2	

			Fee	(S\$)		
		Programme	MDIS Member (MBR)	Non Member (N-MBR)	Duration	For the latest information on all MDC Corporate Courses, scan the QR code below or email us at mdc@mdis.edu.sg
34	Financial Management	Accounts Receivable Management & Collection Techniques	\$407.70	\$479.60	1	
35		Inventory Management & Control	\$407.70	\$479.60	1	
36	Human Capital Management	Succession Planning (Online)	\$722.70	\$850.20	2	
37		Train the Trainer	\$722.70	\$850.20	2	
38	IT Short Course: Microsoft Excel	Data Management Analytics with Pivot Tables (Excel 2016)	\$370.60	\$436.00	1	
39		Harnessing the Power of Formulas and Functions in Excel (2016)	\$370.60	\$436.00	1	
40		Microsoft Excel 2016 - Level 1 Essentials	\$370.60	\$436.00	2	
41		Microsoft Excel 2016 - Level 2 Advanced	\$370.60	\$436.00	2	
42		Microsoft Excel 2016 - Level 3 Beyond Advanced	\$370.60	\$436.00	2	
43		Data Visualization using Advanced Charting Techniques in Excel	\$370.60	\$436.00	2	
44		Automation using Excel Visual Basic for Applications	\$370.60	\$436.00	2	
45	IT Short Course: Microsoft PowerPoint	Microsoft PowerPoint 2016 - Level 1 Essentials	\$370.60	\$436.00	2	
46		Microsoft PowerPoint 2016 - Level 2 Advanced	\$370.60	\$436.00	2	
47		Creating Dynamic Presentations using PowerPoint (2016)	\$370.60	\$436.00	1	
48	IT Short Course: Microsoft Words	Microsoft Word 2016 - Level 1 Essentials	\$370.60	\$436.00	2	
49		Microsoft Word 2016 - Level 2 Advanced	\$370.60	\$436.00	2	
50	Marketing	Effective Events Management	\$722.70	\$850.20	2	
51		Strategic Marketing for Competitive Advantage	\$407.70	\$479.60	1	
52		3E in Al: Education, Elderly, and Environment (New)	\$407.70	\$479.60	1	
53		Al for Non-Technical People (New)	\$407.70	\$479.60	1	EDATA'N
54		Al for Strategic Planning (New)	\$407.70	\$479.60	1	
55	Personal Effectiveness &	Root Cause Analysis (Online)	\$722.70	\$850.20	2	
56	Productivity	Boosting Productivity Through Mindset Change	\$722.70	\$850.20	2	
57		Effective Time and Stress Management at the Workplace	\$407.70	\$479.60	1	
58		Workplace Well-Being: Strategies For Preventing Burnout (Online)	\$407.70	\$479.60	1	
59		Birds of Different Feathers can Flock Together (New)	\$407.70	\$479.60	1	
60		Even Eagles Need a Push (New)	\$407.70	\$479.60	1	
61		The 7-Ups to Personal Effectiveness (New)	\$407.70	\$479.60	1	
62	Sales	Key Account Management	\$722.70	\$850.20	2	
63		Effective Negotiation Skills	\$722.70	\$850.20	2	
64		Negotiating For Results Masterclass	\$722.70	\$850.20	2	LE17x6242
65	Service Excellence	Exceptional Customer Service	\$722.70	\$850.20	2	
66		Handling Difficult Customers and Complaints	\$722.70	\$850.20	2	

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				(S\$)		For the latest information on all
		Programme	MDIS Member (MBR)	Non Member (N-MBR)	Duration	MDC Corporate Courses, scan the QR code below or email us at mdc@mdis.edu.sg
67	Service Excellence	Creating Win-Win Relationships with Internal and External Customers	\$722.70	\$850.20	2	
68		Saying "No" Positively	\$722.70	\$850.20	2	
69		Delivering Quality at Every Level (New)	\$722.70	\$850.20	2	
70		Managing Expectations of Internal and External Customers (New)	\$722.70	\$850.20	2	
71	Supervisory Management	Essential Managerial Skills (Online)	\$722.70	\$850.20	2	
72		Team Management Skills	\$722.70	\$850.20	2	
73		Supervisory Skills for the New Supervisors	\$722.70	\$850.20	2	
74		Stakeholder Engagement and Empowerment	\$722.70	\$850.20	2	
75		Coaching & Mentoring Skills for Leaders & Managers (New)	\$722.70	\$850.20	2	
76	Team Leadership	Transformational Leadership	\$722.70	\$850.20	2	
77		Effective Team Leadership	\$722.70	\$850.20	2	
78		Leading High Performance Teams	\$722.70	\$850.20	2	
79		Developing Frontline Leaders	\$722.70	\$850.20	2	



# JOIN OUR MDC PROGRAMME NOW!





# **CUSTOMISED TRAINING**

Our customisable corporate training courses here in Singapore focus on providing course attendees with solutions beyond conventional corporate training courses. Through the identification of the relevant skills, knowledge, and behaviours needed for optimum performance in a corporate setting, we develop our corporate training solutions completely around your desired outcomes. As highly skilled and experienced corporate training providers, our proven framework for analysing the business and its corporate training needs enables us to get to the core of your corporate leadership development training requirements.

Our team of highly skilled, experienced, and inspiring corporate training providers, facilitators, and coaches possess a highly effective combination of management experience, practitioner knowledge, and industry know-how in their respective fields of profession, to deliver active learning programmes to serve your corporate training needs across all industries.

Past Customise	d Training Courses
Microsoft Excel 2016 - Level 2 Advanced	Effective Costing, Cash Flow Management and Budgetary Control
Embracing Change in Todays Disruptive Economy	Applying Advanced Functions & Charting Techniques in Excel 2016
Managing Mental-Related Stress Issues for Women	Effective Business Writing Skills
Time Mastery Techniques For Managerial Effectiveness	Body Language in Projecting Professional Image
Manage Cross Functional Teams	Developing Personal Resilience
Managing Dysfunctions in Teams	Even Eagles Need A Push
Out-of-the-Box Thinking & Problem Solving with P.R.I.S.M.©	Emotional Intelligence at Workplace
Flourishing at Work with Positive Psychology	Presentation Mastery
Office Management Skills for Admin Professionals	Influence & Persuade with Impact
Mastering Presentations for Effective Presentations/ Critical Thinking for Success	Boosting Productivity through Mindset Change
Working Relationship with Multi-Generational People	Excellent People Skills at Work
SMART Goal Setting & Performance Management	Dress to Impress for Success with Personal Grooming
Project Management Masterclass	The Essentials of Email Writing and Etiquette
Creating Structured Agendas with Productive Minutes	Managing Effectiveness in a Team
7 Habits of Highly Effective People	Excellent People Skills at Work
Effective Negotiation Skills	Advanced Negotiation Skills
Effective Costing, Cash Flow Management and Budgetary Control	Workplace Well-being: Building Resilience & Preventing Burnout
Microsoft Excel 2016 - Level 5 (Introduction to Excel VBA)	Finance for Non-Finance Professionals

SCAN TO FIND OUT MORE



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### Management Development and Consultancy (MDC)

Tel: (65) 6842 6666 Email: mdc@mdis.edu.sg Website: www.mdc.edu.sg 501 Stirling Road Singapore 148951

The information provided in this brochure is accurate at the time of printing. Management Development & Consultancy (MDC) reserve the right to change the design, structure, curriculum and any of the specified information documented in this brochure at any time without prior notice. For most updated information, please refer to our website at <a href="http://www.mdc.edu.sg">www.mdc.edu.sg</a>.